

SOUTH BRUNSWICK TOWNSHIP
PROPOSAL SHEET B

Date: _____

Bank: _____

Contact: _____

Address: _____

Phone: _____

Fax: _____

***This form must
be completed
and submitted
with your
proposal.***

Please respond to the following questions:

A) The proposer must denote transaction cut off for deposits to be considered received that day and not carried forward to the next day. Indicate cut off time at branches and the following institution's main office.

B) The Township requires a bank office in a convenient location where it can transact business. State the location of the branch in town where the Township would transact their business and the number of branches within a ten mile radius of the Township municipal building.

C) List the number of branches in the Organization, State and County.

D) State in detail your method of compensation to maintain proposed interest rates i.e. compensating balances, expected volumes and/or balance levels etc.... Do not state "no fees". Please provide formulas to support your method of compensation.

E) If volumes or balance levels change as stated in this RFP, will this impact interest rate or fees proposed in your response? If so, explain how.

Example: Activity is the same however balances drop by \$3 million.

F) Please state how interest is calculated and the interest rate formula.

G) Please include a rate history page for the past 12 months from October 1, 2015 through September 30, 2016, providing rates as of month's end, at a minimum.

H) Please provide a listing of comparable government client references, within this area, which are presently using the institutions professional services. Include their name, address, telephone number, contact person and years of services.

I) The vendor shall provide a list of contact personnel within the bank who are qualified to provide information and assistance in the following areas on a daily basis.

- Relationship Manager
- Customer Service Support
- Cash Management
- Municipal Credit
- Merchant Services

J) The Township is interested in any new technologies and/or products that would benefit and improve on any efficiencies in our day-to-day operations. Please provide a list of any such technologies utilized by the bank.

K) Indicate the institution's background in providing primary banking services to municipal units of government, in general, and specifically, to municipalities the size of South Brunswick Township.

L) Please provide your understanding of the scope of the service to be performed.

M) Please provide as an attachment at the end of the proposal financial reports for the previous year as well as any other material that may be helpful in reviewing the proposal.

N) Attach additional sheets if required.

**South Brunswick Township
South Brunswick, New Jersey**

**Request for Proposal for Banking Services
Dec-16**

PROPOSER'S WARRANTY

The person signing the proposal warrants that:

1) He or she is an officer of the organization.

2) He or she has been specifically authorized to offer a proposal in full compliance with all requirements and conditions as set forth in the RFP.

The undersigned, upon acceptance, agrees to furnish services as stated in "Request for Proposals for Banking Services dated December 2014

Name of your organization: _____

Address: _____

Telephone Number: _____ Fax Number: _____

Signature of Authorized Representative: _____

Print Name of Authorized Representative: _____